S&D MATERIALS, LLC

OPTICAL MATERIALS & SEMICONDUCTOR SOLUTIONS

REQUEST FOR QUOTE (RFQ) GUIDELINES

We try to provide quotations and proposals as quickly as possible after receiving an inquiry or formal RFQ from a current or prospective customer. Receiving more information initially allows us to minimize the time needed to turn quotations around; please include as much of the below data as you are able.

- Drawings are always preferred for quoting, and required for producing custom parts
- Explaining a product's application may allow us to offer cost saving processing options
- Include tolerances on dimensions, angles, etc. If no tolerance is specified, we will quote default values
- Advise if any dimensions or specification values have flexibility
- Include finish detail on all surfaces
- For crystalline materials, specify crystal orientation and tolerance
- Advise quantities to be quoted immediately, long term volume potential
- Please include how quickly you need a quotation, and if there is an initial delivery deadline

NDA – For any customers requiring one executed prior to sharing proprietary information, the attached Non-Disclosure Agreement (NDA) is available here for use either as-is or customized as needed. If prospective customers wish to use their own company NDA instead, please forward it when appropriate.

TOOL DOWN RFQ

Please advise your Sales Representative of any current or potential 'tool down' situation immediately!